



DEVELOPMENT AND MEMBERSHIP



Overleaf: Modern impression of a cylinder seal showing a beer-drinking scene; (above) White stone cylinder seal and modern impression. Early Dynastic period, ca. 2750–2330 BC. Iraq, Khafajah, found in a robbers' hole. Excavated by the Oriental Institute, 1932/1933. 2.1 × 1.3 cm. OIM A11464. D. 027514. Photos by Anna Ressman

DEVELOPMENT AND MEMBERSHIP

Development

Tracy Tajbl

Through the generosity and visionary efforts of our loyal friends and donors, the Oriental Institute was able to continue a wide variety of projects, programs and initiatives in Chicago and throughout the Middle East. More than \$1.9 million was raised to support the wide range of Oriental Institute research efforts, including our fieldwork projects in Egypt, Israel, the Palestinian Territories, and Turkey, along with a new project in northern Iraq. Closer to home, donors made it possible to continue work on the Chicago Hittite and Demotic Dictionary projects along with the Persepolis Fortification Archive Project. Philanthropic contributions also supported our Museum staff in development of new special exhibits and preservation of our unparalleled collection. We are especially grateful for the continuing support of our foundation partners, including the National Endowment for the Humanities (NEH), the National Science Foundation (NSF), the Andrew Mellon Foundation, and the Roshan Cultural Heritage Foundation, among many others for their continuing investment in Oriental Institute research projects.

The Oriental Institute requires a unique funding mix, one that provides sustained financial commitments to projects like our dictionaries, which often require decades of work to bring to completion, while also offering the flexibility to take advantage of new research opportunities, such as new archaeological excavations. Pledged commitments and planned gifts are especially important in providing a solid and reliable base of funding for the future. This year, the Oriental Institute was privileged to receive a new pledge commitment which will help secure the future of our Ancient Persian Studies program and was named as a beneficiary of more than \$4 million in future bequests and deferred gifts by friends who want to have a positive impact on the Oriental Institute beyond their lifetimes. We are honored — and humbled — by these wonderful shows of support for our mission.

Every gift makes a difference for the Oriental Institute. On behalf of the faculty and staff of the Oriental Institute, thank you for being partners in our discoveries this year, and for your investments in the future of the Oriental Institute.

Current Income

| | 2014 | 2013 | 2012 |
|---------------------------------------|--------------------|--------------------|--------------------|
| <i>Outright Gifts</i> | \$635,753 | \$861,086 | \$739,020 |
| <i>Realized Bequests</i> | \$686,753 | \$368,382 | \$557,585 |
| <i>Payments on Multi-Year Pledges</i> | \$671,430 | \$637,130 | \$510,050 |
| <i>Totals</i> | \$1,993,936 | \$1,836,598 | \$1,806,656 |

DEVELOPMENT

Future Commitments

| | 2014 | 2013 | 2012 |
|-----------------------------------|-------------|-------------|-------------|
| <i>Pledged Commitments</i> | \$2,002,500 | \$71,150 | \$0 |
| <i>Planned and Deferred Gifts</i> | \$4,112,120 | \$960,000 | \$1,800,000 |
| <i>Totals</i> | \$6,114,620 | \$1,031,150 | \$1,800,000 |

Figures above do not include foundation and federal/nonfederal grants.

Visiting Committee

The Oriental Institute Visiting Committee 2013-2014

Harvey Plotnick, Chairman

| | |
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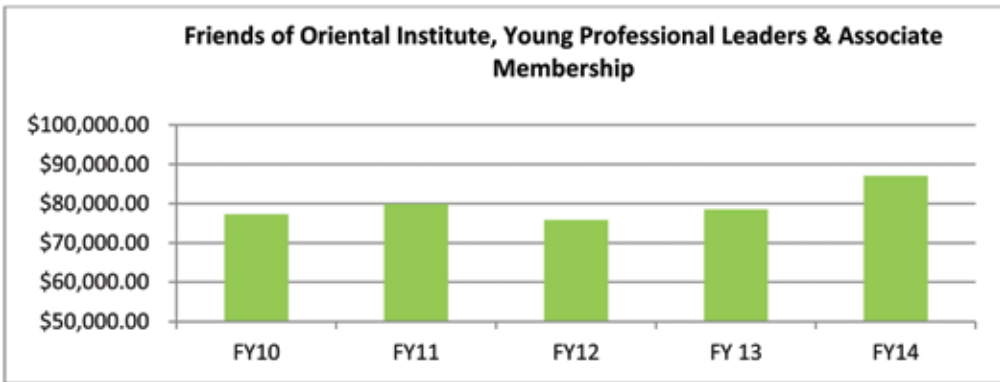
MEMBERSHIP

Amy Weber

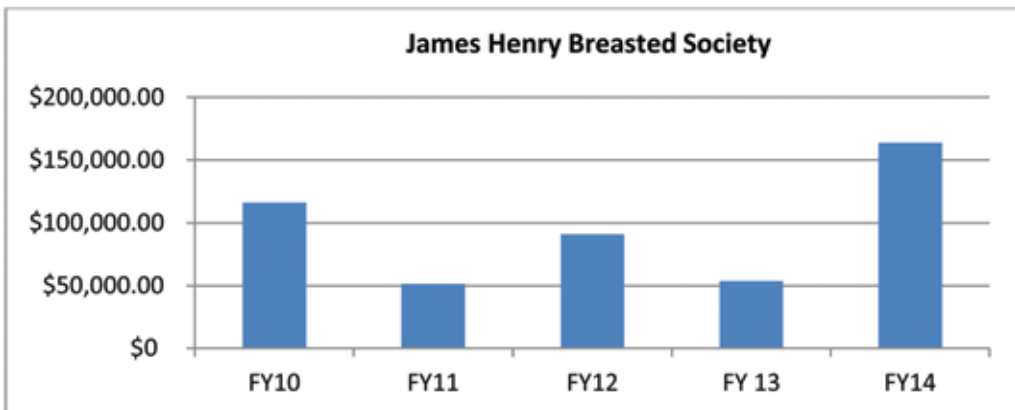
Oriental Institute membership remained strong in fiscal year 2014, with over 1,500 Membership households representing more than 2,400 members. The Oriental Institute is proud to have such a committed group of supporters, whose participation and generosity are integral to the Institute and to ensure the Museum remains vibrant all year long. Members enjoyed discounts in the museum gift shop, on classes, programs and special membership events.

The Oriental Institute greatly appreciates all of its Members for their support, advocacy, and commitment to the mission of the Institute.

| Fiscal Year | Membership | JHBS | # Gifts |
|-------------|-------------|--------------|---------|
| FY10 | \$77,242.00 | \$121,547.00 | 1091 |
| FY11 | \$79,894.00 | \$56,500.00 | 1128 |
| FY12 | \$75,810.00 | \$112,150.00 | 1085 |
| FY13 | \$78,473.50 | \$53,700.00 | 1117 |
| FY14 | \$87,114.00 | \$163,777.00 | 1019 |



Membership has increased for fiscal year 2014 because of higher per household donations and productive acquisition campaigns.



MEMBERSHIP

James Henry Breasted Society Membership has increased in fiscal year 2014 because of several large patron donations and effective acquisition campaigns. Annual variations in JHBS revenue are primarily due to gala years when gala ticket and table purchases reduce JHBS gifts.

Young Professional Leaders

The Oriental Institute's Young Professional Leaders (YPL) group is a vibrant community of young people who support the overall mission and programs of the Oriental Institute. This special membership category is designed to give emerging civic leaders a meaningful way to engage with the Oriental Institute, one of Chicago's leading cultural institutions. Through fundraising, advocacy, and volunteering, the YPL actively strengthens the Oriental Institute's efforts to study and preserve the archaeological heritage of the Middle East. The YPL group is intended for anyone between the ages of 22 and 45 who wants to learn more about the ancient Middle East while participating in exclusive educational, social, and volunteer activities with some of the world's foremost academics.

YPL members use their creativity, knowledge, innovation, and professional skills to advance the Oriental Institute. The YPL group supports the Institute's programs through event-based fundraising activities. YPL members use part of the money they raise to award grants to Oriental Institute projects of their choosing. YPL members also serve as ambassadors for the Oriental Institute, increasing awareness of the Institute's work and engaging new audiences through outreach events. The group hosts several successful YPL member events throughout the year:

- Hosted Cocktails & Cuneiform: Benefiting the Oriental Institute Museum Virtual Tour (October 10, 2013)
- Scavenger Hunt (October 21, 2013)
- Partnered with Adler Planetarium for Adler After Dark: Terra Firma (May 15, 2014)

UChicago Arts Pass Student Membership

As part of the University of Chicago's Arts Pass program, the Oriental Institute began offering free membership to all University students in May 2010. As of June 2014, the Institute had over 1,000 University of Chicago student members, more than any other campus organization. Enkhmend Gereltogtokh and Alex Taylor, graduate students, were brought on to manage this program. Through partnerships with the Office of Publication and the Museum, the Membership Office was able to host several successful student member events throughout the year:

- Bulls and Buns (September 2013) — a tour of the Museum for new college students as part of O Week activities (co-sponsored by Public Education, Museum, and Volunteer Program)
- Indian Jones Winterfest at the OI (January 2014) — a watch party with popcorn and hot chocolate
- Study at the OI (December 2013, March and June 2014) — quarterly, late-night study hall hosted in the Museum galleries

In total, we hosted over 800 university students at the Institute during the academic year through these special events and programs. The student membership program aims to

increase student awareness of the Oriental Institute, make the Oriental Institute an integral part of the student and campus experience at the University, and become active participant in student events.

Members' Events

Members enjoyed a wide variety of events in 2013–2014:

- Members' Preview — Our Work: Modern Jobs — Ancient Origins Exhibition Preview (August 19, 2013)
- Members' Preview — In Remembrance of Me: Feasting with the Dead in the Ancient Middle East Exhibition Preview (April 7, 2014)
 - James Henry Breasted Society Events
 - Private Tour of When the Greeks Ruled (December 19, 2013)
- Collecting for Chicago (February 27, 2014)

For in-depth information on the above events, please see the *Special Events* section of this *Annual Report*.

In addition to Members' Events, Oriental Institute members supported a comprehensive lecture series during the year with topics ranging from climate change in the ancient Near East to Christianity in Iran:

Members' Lectures

- Geoffrey Thorndike Martin, "Re-excavating the Royal Tomb of Horemheb in the Valley of the Kings" (September 4, 2013)
- Ian Morris, "Why the West Rules — For Now: The Patterns of History, and What They Reveal About the Future" (October 2, 2013)
- Felix Hoflmayer, "Chronologies of Collapse: Climate Change and the late Third Millennium BCE Ancient Near East" (November 6, 2013)
- Clifford Ando, "The Long Defeat: The Fall of the Roman Empire in East and West" (December 4, 2013)
- Hartmut Kühne, "The Collapse of the Assyrian Empire and the Evidence of Dur-Katlimmu" (January 8, 2014)
- Richard Payne, "The Rise of Christianity in Iran" (February 5, 2014)
- Elspeth Dusingberre, "Empire and Identity in Achaemenid Persian Anatolia" (April 2, 2014)
- Gregory Marouard, "New Discoveries at Wadi el-Jarf: The Harbor of King Khufu on the Egyptian Red Sea Coast" (May 7, 2014)

A very special thank-you is in order for all of our lecturers, co-sponsors, and members for participating the 2013–2014 Oriental Institute Lecture Series. The series aims to bring a varied selection of the most recent work and scholarship on the ancient Middle East to our Members and the local community. We look forward to an exciting and dynamic lecture lineup for the 2014–2015 series, which will begin in October 2014.

Members' Events would not be possible without the hard work of many dedicated Oriental Institute staff members and volunteers and the Membership Office is thankful for all of their assistance with a very successful 2013–2014 events season.

Member Publications

With the assistance of the Publications Office, the Membership Office continues to publish *News & Notes*, the quarterly members' magazine. The fall 2013 edition (no. 219) highlighted the Oriental Institute's partnership with the National Museum in Kabul. Winter 2014 (no. 220) featured the archaeology of the Institute's site at Tell Edfu. Spring 2014 (no. 221) introduced us to an exhibition on the Silk Road and Indian Ocean traders. Finally, summer 2014 (no. 222) presented us with news of a refreshment project in the Egyptian Gallery. The Membership Office is greatly appreciative of the Publications Office for their hard work and guidance in producing *News & Notes*, as well as all of the authors and staff contributors who provide exciting and engaging articles and program notices each quarter for our members.

Member Travel

Due to conditions overseas, the Oriental Institute did not offer any tours in 2013–2014, but is looking forward to sending two tours, to Georgia and Armenia, during the next fiscal year.

Oriental Institute travel programs are a unique in that our passengers experience exclusive site visits and on-site learning privileges not enjoyed by other institutions or travel groups. Our Members learn directly from some of the most eminent scholars in the world, at sites the Oriental Institute has been working on and researching for almost a century. For more information on Oriental Institute travel programs, contact the Membership Office at oi-membership@uchicago.edu or visit our website at oi.uchicago.edu/travel or visit our Facebook Oriental Institute Members' Travel page at www.facebook.com/OIMemberTravel.

SOCIAL MEDIA

Amy Weber

Recognizing the importance of social media as a mainstream information source and global communication tool, the Oriental Institute has established a cross-departmental working committee to create an active presence in the major online channels. This past year the social media committee — consisting of Moriah Grooms-García, Mónica Vélez, and Amy Weber who come from the Public Education and Outreach, Museum, and Membership Departments, respectively — has brought standards of management and measurement to the Oriental Institute's social media communications, which has produced clear results of its ability to reach a broad and diverse audience.

The Oriental Institute currently holds a place on the major social media networks including Twitter, YouTube, and Facebook, with the most significant growth seen in the latter venue. On Twitter, [@orientalinist](https://twitter.com/orientalinist) has over 4,900 followers. The Oriental Institute's YouTube channel has a subscription base of 978, up 52 percent from last year. The Oriental Institute's Facebook fan base has increased by 65 percent in the past year, bringing it to over 12,309 fans from across the globe and putting its page among the top ten Facebook pages for cultural institutes in Chicago.

As well, the committee manages the use of the Oriental Institute's online tools such as the event management service Eventbrite and Regonline, used to sign up for some of our events, and the e-mail marketing program myEmma, used to create and deliver the Oriental Institute's monthly e-Newsletter, event reminders, and more. The use of the online traffic statistic, Google Analytics, has helped the committee to measure results and set future goals for the Oriental Institute's online presence.

In the next year the social media committee would like to focus on advocating and marketing the Oriental Institute to current and new patrons and to keep them abreast of the Institute's endeavors. Field Projects, Publications, Development, and Research Projects will receive a greater emphasis in the coming year, bringing the valuable offerings of the Institute to an ever-larger social media community.

SPECIAL EVENTS

Brittany F. Mullins

During the 2013-2014 academic year, we hosted a variety of events at the Oriental Institute and offsite for our members, donors, and the general public. These events included two exhibition previews, our annual postdoctoral conference, two beer-tastings in collaboration with Great Lakes Brewing Company, a lecture sponsored by the Chicago Council on Global Exchange, and two James Henry Breasted Society events, in addition to many others. Several of these events are highlighted below. We would like to thank our generous donors and members, whose support makes our exhibits, programs, and special events possible.

Our Work: Modern Jobs — Ancient Origins Special Exhibit Preview

On August 19, 2013, over 200 members and their guests enjoyed a preview of the special exhibit *Our Work: Modern Jobs — Ancient Origins*, which featured a diverse group of Chicago professionals photographed with objects from the Museum collection representing the ancient counterpart to their modern professions. Chief curator Jack Green spoke about the exhibit concept and photographer Jason Reblando recounted his artistic vision for the portraits. Many of the sitters for the photographs were present to speak with guests, bringing the images to life.

The exhibition and catalog were made possible by the generous support of Kitty Picken, The David C. and Sarajeon Ruttenberg Arts Foundation, John B. Simon, Norman and Virginia Bobins on behalf of the Robert Thomas Bobins Foundation, and the members of the Oriental Institute.

A Toast to Ninkasi: Sipping Sumerian Beer

The Oriental Institute and Great Lakes Brewing Company co-hosted two ancient Sumerian beer tastings: a summertime event on the roof-top of Fountainhead restaurant in Lincoln

SPECIAL EVENTS



Diane Mayers Jones, left, and Rebecca Stein, center, enjoy cocktails and the preview of the Our Work exhibit (photo by Joel Wintermantle)



Judith Baxter gets her copy of the Our Work catalog signed by Ron Wasser, the modern face of horse training, at the special exhibit preview (photo by Joel Wintermantle)



Guests enjoy a feast in remembrance of Katumuwa prepared for them for the In Remembrance of Me exhibition members' preview (photo by Spencer Bibbs)



Catherine Novotny-Brehm and Angeline Sopranos enjoy the preview of the In Remembrance of Me: Feasting with the Dead in the Ancient Middle East exhibition (photo by Spencer Bibbs)



University of Chicago PHD candidate Tate Paulette discusses the history of Sumerian culture and the history of beer at A Toast to Ninkasi (photo by Joseph Harvey)



Guests enjoy communally sipping Sumerian beer at A Toast to Ninkasi (photo by Joseph Harvey)

Square, on August 26, 2013, and a winter tasting in the Edgar and Deborah Jannotta Mesopotamian Gallery at the Oriental Institute on March 20, 2014. These tastings were the result of a collaboration between Oriental Institute scholars and Great Lakes to develop an ancient Sumerian beer recipe. Great Lakes brewers and Oriental Institute archaeologists drew from cuneiform texts, including the Hymn to Ninkasi, to recreate the 5,000-year-old beer recipe using ancient brewing techniques. At each sold-out event guests were treated to three styles of Sumerian beer: Enkibru, the ancient recipe brewed using ancient technology; the Enkibru with date syrup added to sweeten the taste as the Sumerians did; and the Gilgamash, which was the ancient recipe brewed using modern technology.

Fountainhead executive chef Cletus Friedman prepared a Sumerian-inspired three-course menu to complement the beer, and Food for Thought prepared hors d'oeuvres to highlight the brews at the Oriental Institute tasting. Each evening was capped off as guests were invited to communally sip the Enkibru through a reed straw out of the clay vessels used to brew the beer.

James Henry Breasted Society Event: Private Tour of When the Greeks Ruled

Members of the James Henry Breasted Society enjoyed an exclusive tour of the Art Institute's special exhibit *When the Greeks Ruled: Egypt After Alexander the Great* on December 19, 2013. Oriental Institute associate professor of Egyptology Brian Muhs guided members through the exhibit explaining how Ptolemaic rulers fused Egyptian and Greek iconography and gods to rule the two populations living alongside one another. Conservator Rachel Sabino and exhibit curator Mary Greuel each detailed challenges in preparing the show and gave a tour of the newly installed Mary and Michael Jaharis Galleries of Greek, Roman, and Byzantine Art. The evening concluded with a private reception complete with nighttime views of the Chicago skyline and the Lurie Gardens in the Nichols Trustee Suite.

James Henry Breasted Society Event: Collecting for Chicago

James Henry Breasted Society members were introduced to the origins of Chicago's three major Egyptian antiquities collections by Emily Teeter, research associate and special exhibits coordinator at the Oriental Institute on February 27, 2014. Guests learned how the University of Chicago, the Art Institute of Chicago, and the Field Museum each depended upon the Oriental Institute's founder, James Henry Breasted, to guide their acquisitions. Emily Teeter selected special archival items to display for this single event. These letters and documents brought to life Breasted's collecting expeditions and a few lively episodes in his quest to bring Egypt to Chicago.

Tenth Annual Postdoctoral Conference

This year, postdoctoral fellow Felix Hoeflmayer organized the tenth annual post-doctoral conference on the topic *The Early/Middle Bronze Age Transition in the Ancient Near East: Chronology, C14, and Climate Change*, held on March 7–8, 2014. Sixteen international specialists working in different fields of the ancient Near East, as well as scholars working on radiocarbon dating and climate data, explored three major topics during the course of the

SPECIAL EVENTS

conference: the radiocarbon evidence for the mid- to late third-millennium BC Near East, the chronological implications of new dates and how historical/archaeological chronologies should/could be adapted, and — based on this evidence — if and how climate change can be related to transitions in the late Early Bronze Age.

The Oriental Institute hosted a special dinner on Thursday night for the speakers in our Edgar and Deborah Jannotta Mesopotamian Gallery so that those participating in the conference could meet Oriental Institute faculty and learn about each other's research. The postdoctoral conference is supported by a gift from Dr. and Mrs. Arthur Lee Herbst. A publication of the conference is currently in production.

David Kipper Ancient Israel Lecture Series

On April 29, 2013, the Oriental Institute welcomed Dr. Aren Maeir, professor at Bar-Ilan University, Israel, as the speaker for the second annual David Kipper Ancient Israel Lecture Series. Dr. Maeir delivered a lecture titled "New Light on the Biblical Philistines: Study on the Frenemies of Ancient Israel," which explored the relationship between the Israelites and the Philistines based on recent archaeological evidence. Dr. Maeir met with graduate students from the Department of Near Eastern Languages and Civilizations, the Divinity School, and the Anthropology Department the following day for lunch and to conduct a workshop on The Tell es-Safi/Gath Archaeological Project: An Overview after 17 Years of Excavation.

The lecture series focuses on the history and archaeology of ancient Israel and was established through a gift from Barbara Kipper and the Kipper Family. The program includes an annual public lecture as well as a lecture or workshop for faculty, graduate, and undergraduate scholars at the Oriental Institute.

In Remembrance of Me: Feasting with the Dead in the Ancient Middle East Exhibit Preview

Our members and their guests were invited to a preview of this special exhibit on April 7, 2014, which explores how the living and dead interacted to commemorate ancestors in the ancient Middle East. The exhibit is centered on the stele of Katumuwa, which was discovered in 2008 during the Oriental Institute's Neubauer Expedition to Zincirli, Turkey. Virginia Herrmann, who excavated the stele and co-curated the exhibit, spoke about the concept behind the show. The exhibit features a recreation of the discovery site and setting of the stele and the rituals involved to preserve the memory of Katumuwa in a video produced by Travis Saul. Following the lecture Virginia answered questions during a tour of In Remembrance of Me in the Marshall and Doris Holleb Gallery for Special Exhibits and during a reception in the Edgar and Deborah Jannotta Mesopotamian Gallery.

This exhibit was made possible by the generous support of Howard Hallengren, Roger Isaacs, Anna White, the Estate of Albert and Cissy Haas and the Haas family, the Chicago Center for Jewish Studies, and members of the Oriental Institute.

HONOR ROLL OF DONORS AND MEMBERS

The Oriental Institute gratefully recognizes the many donors who have furthered the mission and impact of the Oriental Institute with a gift of \$100 or more from July 1, 2013, to June 30, 2014. The following pages list the many donors whose gifts help to inspire excellence at the Oriental Institute. We celebrate your commitment and are pleased to recognize publicly the impact of your generosity on the Institute and our community. We appreciate you!

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We would like to recognize the following individuals who generously made provisions for the Oriental Institute in their estate plans. We honor their memories.

Estate of Leila M. Foster, Madison, Wisconsin
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