

THE *SUQ*

DENISE • BROWNING

Gross <i>Suq</i> Sales	244,791
Wholesale & Royalties	970
Harper Court Gross Sales	10,504
Total	256,265

This has been an especially busy year for the *Suq*. The staff and docents not only had their normal activities in the *Suq*, but many were involved in the benefit *Suq* in October for the Museum, which grossed almost \$25,000. We had stacks of Oriental rugs, Egyptian gallabias, copper pots, and beautiful necklaces handmade by our own docents from old beads that we had collected. Just about the time we were recovering from all the excitement and work of the benefit, we were invited to open a second shop, during Christmas, in the Harper Court Shopping Center located here in Hyde Park. So we joined with two other museums in the area, the DuSable Museum of African American History and the David and Alfred Smart Gallery, to clean, paint and design, and purchase additional merchandise for an empty shop in the shopping center. It was a lot of work (just ask Peggy Grant!), but it paid off with lots of free publicity and extra sales which purchased a desk top computer for the *Suq*.

All of this activity did lead to extra sales. Our total gross sales from both stores, plus wholesale sales and royalties, were over a quarter of a million dollars!

The gross sales for the *Suq* alone were up \$41,817 above last year, an increase of almost 21%. With the addition of Harper Court, our sales were up \$52,321 or 26%.

All of this would not have been possible without our excellent staff; Florence Ovadia who does our beautiful displays, Barbara Baird who does the inventory control on our merchandise, including marking all of those hundreds of pairs of earrings, Ed LeMay who does our mail orders, and Mike Westerhouse who orders the books.

A special thanks to Eleanor Swift who donates extra time every Monday to keep the store and the staff organized, and to Peggy Grant without whose help the benefit and Harper Court *Suq* would not have been possible.

But it is the docents who make the store what it is. They are the ones who bring all of their talents and energy to the store every week, to represent us to the public. It is



● *The Suq decorated for the October benefit.*

this service and knowledge which brings our customers back to the *Suq*. Thank you for a wonderful year.

Ria Ahlström
Sonja Allen
Muriel Brauer
Charlotte Collier
Evelyn Dyba
Barbara Frey
Carol Goldstein
Peggy Grant
Carol Green
Diana Grodzins
Kate Grodzins
Barbara Gubbins
Sarah Helman
Jane Hildebrand
Jo Jackson
Chris Kim
Inger Kirsten

Norma Kruskal
Peggy Kovacs
Mary Martino
Carmen McGarry
Norma van der Meulen
Pat Mjølhus
Susan Nowak
Carmen Pena
Rochelle Rossin
Jeanne Schalk
Mary Schulman
Eleanor Swift
Amanda Toole
Mardi Trosman
Barbara Watson
Lee Weaver
Yvonne Wesley